



TAILWIND
Resource Group

CAPABILITIES

As a 100% Woman-Owned Small Business (WOSB), Tailwind is ONE trusted partner specializing in empowering government and commercial sectors with cutting-edge cybersecurity solutions. We help customers by simplifying the process of finding, procuring, and delivering successful technologies. Our commitment extends beyond transactions as we focus on building trust, showcasing our capabilities, and consistently delivering on promises. Upholding these values has resulted in a high rate of repeat business from satisfied customers and fostered enduring loyalty from our valued partners.

CYBERSECURITY SOLUTIONS

ASSET VULNERABILITY
MANAGEMENT



NETWORK SECURITY



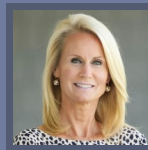
APPLICATION
SECURITY



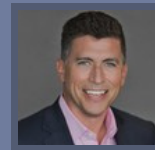
WEB SECURITY



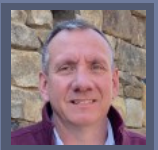
INDUSTRY
PARTNERS



Bethany Daniel
CEO



Alan Daniel
Vice President of
Sales



Rodney Fisher
National Sales Director
US Marine Corps
1986 - 1992

CONTACT US

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COMPANY OVERVIEW

100% Woman Owned Small Business

WOSB SBA Certification In Process

Years in business: 5+

Headquarters: Ashburn, VA

UEI: WEDAXK7NDPM7

Cage Code: 84DT1

ISO-9001 : 2015 Certified

NAICS

541519 | 541511 | 541512

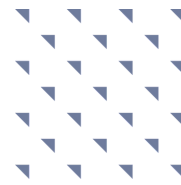
541513 | 518210

APPROVED SUBCONTRACTOR



CUSTOMERS





PAST PERFORMANCE

FTI – Subcontractor for L3Harris

L3Harris maintains the FTI network which provides critical voice, data and video communications for National Airspace System (NAS) operations and mission-support functions. FTI securely connects more than 4,400 national and international FAA and Department of Defense (DoD) facilities, manages more than 26,000 services, and supports more than 50,000 users. Tailwind Resource Group supports L3Harris/FTI by facilitating the acquisition of critical network security solutions such as F5 Networks and Palo Alto Networks. We use our expertise of these products to efficiently configure solutions that address infrastructure needs and negotiate competitive pricing on behalf of our customer. Tailwind proactively monitors the activation/installation process to ensure the customer is satisfied and customer invoices are paid. We monitor period of performance (POP) dates for completed orders and submit renewal quotes back to the customer as needed. Tailwind serves as a reliable, trusted partner representing multiple OEMs resulting in a streamlined acquisition process that facilitates seamless and timely product delivery.

SEWP V – Subcontractor for Paragon Micro and GovSmart

US Department of State, USDA Forestry, NOAA, Department of Labor BLS, and US Patent & Trademark are tasked with defending an expansive attack surface both at and beyond the perimeter against cyber incidents. Tailwind Resource Group supports these agencies by helping them evaluate, purchase, and implement comprehensive best-fit security solutions to protect agency data. We enhance the value chain by providing specialized knowledge, product expertise, customization, cost savings, and ongoing support allowing agencies to efficiently acquire effective technology solutions.

NOAA GOES-R - Subcontractor for L3Harris

L3Harris designs and builds NOAA's Geostationary Extended Observations satellite system. NOAA GOES-R provides real-time, high-resolution visible and infrared imagery to monitor Earth's weather, oceans and environment to assist in forecasting severe weather and environmental events. Tailwind Resource Group supports L3Harris/NOAA GOES-R by assisting with the acquisition of critical network security solutions such as F5 Networks.

MFN2 - Subcontractor for L3Harris

MyFloridaNet-2 (MFN2) is a private communications network that provides highly available and reliable statewide communication infrastructure across the state of Florida available for state, county, and city governments, water management districts, public school districts, private K-12 schools, libraries, universities, community colleges, and non-profit organizations. MFN-2 connects more than 4,100 sites in Florida across its statewide area network, supporting regional metropolitan area networks and wide area networks, in addition to providing related telecommunication services with dedicated 24-hour support. L3Harris has built the solution for MFN-2 through a multi-year contract with the Florida Department of Management Services, beginning in 2016. Tailwind has maintained a subcontractor partnership with L3Harris for over 12 years. Collaborating closely with L3Harris as the prime contractor, Tailwind supports the design and acquisition of solutions from leading OEMs like Palo Alto Networks, F5, Netscout, and Gigamon. This collaboration aims to guarantee that critical infrastructure achieves speeds of up to 200Gbs, with redundant gateway routing implemented to minimize disruptions and outages.